

Eight in Six

A chapter with balanced Contact Spheres creates the most value for its members. Roughly 60% of your referrals come from people in your Contact Sphere. To maximize your value, seek to build a minimum of 8 people in your Contact Sphere.



Contact Sphere

Core Categories

Core Sub Categories

Additional Categories

Events



Photographer

Florist

Restaurant/Caterer

Travel Agent

Event Facility

DJ/Musician

Hair Stylist

Jewelry

Event Video

Event Planner

Limo Service

Photobooth

Financial Services



Financial Advisor

Life Insurance

CPA

Personal Banker

Estate Attorney

Merchant Services

Business Insurance

Supplemental Ins

Payroll

Business Coach

Commercial Banker

Business Broker

Business Services



Auto Sales

Promotional Items

Auto Repair

IT Services

Printing

Sign Company

Social Media

Digital Marketing

Business Attorney

Office Machines

Non-Profit Director

Office Cleaner

Home Services



Residential Realtor

P & C Insurance

Mortgages

Title Services

Carpet Cleaning

Real Estate Law

Residential Cleaner

Home Inspector

Property Mgmt

Security Systems

Moving Company

Pest Control

Trades



HVAC

Home Remodeler

Flooring

Handyman

Windows/Doors

Painter

Landscaping

Plumbing

Home Builder

Roofing & Gutters

Building Supply

Interior Design

Health & Wellness



Massage Therapist

Chiropractor

Supplements

Home Care

Essential Oils

Optometrist

Cosmetic/Skin care

Nutrition Coach

Personal Trainer

Dentist

Gym

Life Coach